

WELCOME TO OUR 4TH YEAR

Welcome to another issue of e-Vent Newsletter - our 4th year publishing this. We have you to thank for requesting additional resources beyond our annual Ask the Expert™ Seminars each winter. We are committed to sharing industry news, tips you can use in the field, advice for challenging attic ventilation projects, and noteworthy Air Vent happenings. We'll continue to publish twice a year, midway and year-end. Email us your comments and ideas please: pscelsi@gibraltar1.com.

Speaking of our seminars, we were thrilled to return to in-person education all across North America starting in January. And we offered a few virtual sessions in April, too. You can read about it in this issue. We appreciate the tremendous participation from the industry on the campus of Air Vent University - monthly podcasts, Lesson Plans and Pop Quizzes (Have you won FREE Air Vent SWAG yet?). Scroll down for more info. And please keep the "Found in the Field" photos coming. We love them and they are very popular with the industry. Thank you. Enjoy the upcoming summer season.

Stay well out there. - Paul Scelsi, Ask the Expert™ Seminar Leader.

DID YOU KNOW?

Using Ridge Vents Can Save You Money

In a survey of roofing contractors across North America, we asked their costs to purchase and then install ridge vent, individual box vents, and wind turbines on the same size roof. Factoring in **material costs** and then **time** and **labor**, ridge vent was the least expensive. Beyond superior airflow performance that is continuous and interruption-free; and beyond the low-profile curbside beauty of a shingle-over vent, ridge vents can also save you money. Read the full story inside *Roofing Contractor Magazine*: [Ridge Vents Can Save You Money](#)



PRODUCT FEATURE

VenturiVent™ Plus with Nails: 4-Foot Ridge Vent

VenturiVent Plus is the sister to our flagship ShingleVent® II ridge vent. It has all of the key features and benefits of SVII except the internal weather filter - which is mostly used in harsh winter climates as an additional level of weather protection. Here's a closer look:



VENTURIVENT®

Shingle-over Ridge Vent with Nails

- Low-profile design allowing matching shingles installed on top to blend in with the beauty of the roof (Hello, curbside appeal).
- External wind baffle using the wind to create increased airflow and weather protection (It's called the Bernoulli Effect).
- 18 square inches of Net Free Area per linear foot delivering continuous airflow all along the peak of the roof (wind turbines, box vents, gable vents, and power fans cannot do that).
- Built-in end plug on each end of each 4-foot stick
- Includes ring shank nails
- Limited lifetime warranty with 5-year Replacement Plus™ protection

For more information, visit our website: [More info about VenturiVent Plus.](#)

TOOLBOX

You Can Calculate Vents Needed Yourself By Hand - It's Easy!

Yes, we have a very cool App as well as a customizable online calculator (turn it into a sales tool for your company!). Both of those tools automatically calculate the total number of intake and exhaust vents for any size attic. But you can also determine the number of attic exhaust and intake vents by hand fairly easily. You never know when a homeowner or business client wants to see how the numbers were calculated.

- Here's the formula for doing the math by hand for **NON-Motorized Exhaust Vents**: <http://airvent.com/index.php/education/air-vent-university/lesson-plans>

- Here's the formula for doing the math by hand for **POWERED Exhaust Vents**: <http://airvent.com/index.php/education/air-vent-university/lesson-plans>



Every month, Air Vent University has new Lesson Plans, Podcasts and Pop Quizzes (**WIN FREE SWAG!**) on a variety of topics to help you in the field just like these two examples. We'll see you on campus - where the learning is always fun & 24/7.

Q & A

Question: "I have a two-part question. 1. Can I install a larger roof-mount power fan with more CFM (Cubic Feet of airflow per Minute) than is needed for the attic's size? 2. Can I install more intake ventilation than the power fan requires?"



Answer: For both questions the answer is, **Yes**, with a few notes. 1. You can always install more exhaust ventilation than is needed for the attic's size **as long as you also install the needed amount of intake ventilation to support the total amount of exhaust installed.** 2. It is fine to install more intake ventilation than the power fan requires. In fact, you can never have too much intake.

Have a question for Air Vent? Email: pscelsi@gibraltar1.com. You don't have to wait until the next issue of this newsletter for your answer. We'll answer your question immediately and we may even feature it on our Facebook page shortly after. Thanks for participating.

FOUND IN THE FIELD



Finder: Andy Matyszewski, ABM Services & Renovations, McDonough, GA

The Issue: The continuous soffit strip originally installed for attic intake ventilation is completely covered eliminating 50% of the attic ventilation. "This usually happens during remodels or facelifts," Matyszewski says. "The contractor or siding installer doesn't have any experience in attic ventilation."

Solution: Check for proper intake ventilation on every project. Red flag it and bring it to the attention of the homeowner or client.



Have a "Found in the Field" photo you want to share? We love photos from the field. They are a popular feature weekly on our Facebook page and in our *Attic Ventilation: Ask the Expert* seminars. We'll take your success stories, handy tips, and mistakes to avoid please. Email us: pscelsi@gibraltar1.com. Thanks for sharing.

WE LOVED SEEING YOU IN-PERSON AT OUR ASK THE EXPERT™ SEMINARS AGAIN

Thank you to EVERYONE who attended our in-person 2022 Attic Ventilation: Ask the Expert™ Seminars during Q1 2022. And a shout out to those who joined us virtually via Microsoft Teams in April! It was a very successful season!

- 24 in-person cities across North America; 3 virtual sessions
- 1,693 total attendees
- We collected 1,139 Feedback Forms (We are reviewing your many ideas!).



It won't be long before we start planning the 2023 season - our **25th Anniversary Tour!** Stay tuned for details. In the meantime, we filmed an in-person seminar, condensed it to the absolute key points, and indexed it for your convenience.

You can watch it here: <http://airvent.com/index.php/education/air-vent-university/lesson-plans>

WHAT'S YOUR STORY?

FREE giveaway in exchange for your story

We're always looking for success stories to share with the roofing industry. If we use your story, we have a **FREE** giveaway as a "thank you." You'll get free publicity, a free giveaway and the good feeling knowing you are helping us further educate the roofing industry and homeowners. Here are examples of what we're looking for:

- If you recently solved a particularly challenging attic ventilation project, tell us how.
- If you worked on a roof that had a pre-existing attic ventilation mistake, tell us your fix.
- If you successfully helped an objecting homeowner understand why proper attic ventilation is needed, tell us the details.

It doesn't need to be long story. A few photos and a handful of sentences summarizing things will be fine. Please email us: pscelsi@gibraltar1.com. Thank you!



IN THE NEWS...

Roofing professionals across North America help Air Vent write helpful articles published inside industry magazines. Here's a recent one.



Costly Callback Due to Skipped Attic Inspection

Please visit our entire online library of articles here: [Air Vent Library of Industry Magazine Articles.](#)

CONTACT US

There are plenty of ways to keep in touch. We hope you will.

- 1-800-AIR-VENT (247-8368); ventilation@gibraltar1.com (Customer Service/Tech Support)
- www.airvent.com (There's a wealth of valuable resources awaiting you)
- www.facebook.com/AirVentInc (You could win a FREE giveaway!)
- www.twitter.com/AirVentInc (Follow us)
- www.linkedin.com/company/airventinc (Follow us)
- Paul Scelsi, Attic Ventilation: Ask the Expert seminar leader: pscelsi@gibraltar1.com (Please tell us what other information and resources you need.)